ANN T. MARSHALL
MEDIATION

2800 1st Avenue #433A, Seattle, WA 98121 • 206.619.8043 • ann@anntmarshall.com • www.anntmarshall.com



ANN T. MARSHALL

MEDIATOR

Ann T. Marshall works productively in entrenched disputes, including focused, positional bargaining and negotiations steeped in strong emotions. In addition to analyzing legal positions—built on 26+ years as a trial lawyer and 14 years as a mediator—she pays close attention to the root cause of disputes as well as the practical consequences people face. Helping parties create solutions often requires more than legal analysis alone.

> *"Mediation operates at an intersection of law and lived experience."*

26+	14	40+	12
YEARS AS TRIAL LAWYER	YEARS AS MEDIATOR	SPEAKING ENGAGEMENTS & TRAININGS	PRACTICE AREAS

EDUCATION

- A.B., Philosophy, University of Michigan
- J.D. with Honors, Florida State University College of Law
- Advanced Mediation Training—see Training & CE, below

KEY SKILLS

- Complex Risk Analysis
- Creative Problem Solving
- Dispute Resolution
- Empathy
- Mediation
- Negotiation Strategy
- Neutral Analysis

PRACTICE AREAS

- Bankruptcy
- Business / Commercial
- Construction
- Consumer Protection
- Creditor / Debtor
- Employment
- Financial Services
- Insurance
- Professional Liability
- Real Property
- Title Insurance
- Trust & Estates

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PROFESSIONAL EXPERIENCE

Owner / Mediator—**Ann T. Marshall Mediation**, Seattle, WA *(June 2024 – Present)*
Provides dispute resolution services across the Pacific Northwest and beyond, in person and virtually. Practice areas include Bankruptcy, Business/Commercial, Construction, Consumer Protection, Creditor/Debtor, Employment, Financial Services, Insurance, Professional Liability, Real Property, Title Insurance, and Trust & Estates.

Neutral—**JAMS**, Seattle, WA *(Jan 2020 – June 2024)*
Joined JAMS to practice dispute resolution exclusively. With a singular focus on dispute resolution, continued the growth and development of a mediation practice, serving primarily as mediator in commercial, litigated cases. Frequent speaker on negotiation, mediation, and ethics at numerous continuing legal education events.

Managing Partner, PNW—**Anglin Flewelling & Rasmussen** (n/k/a Lagerlof), Seattle, WA *(Jan 2016 – Dec 2019)*
Led the firm's litigation team in joining a California firm and opened its Pacific Northwest location to serve the West Coast client base. Managed litigation across Washington, Oregon, Idaho, and Alaska. Represented title insurance companies and insureds in complex, multi-party real property cases, and financial institutions and other creditors, with clients ranging from Fortune 100 companies to small businesses and individuals. Continued serving as mediator alongside the litigation practice.

Shareholder—**Marshall & Weibel, P.S.** (f/k/a Bishop & Lynch, P.S.), Seattle, WA *(Aug 1997 – Jan 2016)*
Joined the boutique Seattle law firm Bishop & Lynch and grew into a trusted partner. Represented both plaintiffs and defendants in civil litigation in state and federal courts, from discovery disputes through appellate practice. Managed teams and workplace issues. Built deep experience across real property, commercial finance, consumer lending, consumer protection, bankruptcy, and insurance—represented title insurers and insureds in complex, multi-party real property litigation, and insurers and policyholders in ALTA coverage disputes. In 2012, began mediating alongside the litigation practice.

Intern / Attorney, Criminal Defense—Charleston, SC & Port Orchard, WA *(1993 – 1996)*
Criminal defense intern in Charleston, South Carolina, and attorney in Port Orchard, Washington. Handled defense of misdemeanor and felony criminal charges and gained substantial courtroom and trial experience.

RECOGNITION & MEMBERSHIPS

- Past Chair, Executive Committee, and Current Panel Mediator, Thomas T. Glover Mediation Program, Western Washington U.S. Bankruptcy Court
- Diplomate Member, National Academy of Distinguished Neutrals
- Approved Mediator, Western Washington U.S. District Court, 39.1 Program
- AV Preeminent Peer Review Rating, Martindale-Hubbell (20+ years)
- Member, Society for Judgment and Decision Making
- "Top Rated," *Super Lawyers*

BAR ADMISSIONS*

• Washington	• Eastern WA U.S. Bankruptcy Court
• Oregon	• Oregon U.S. District Court
• Western WA U.S. District Court	• Oregon U.S. Bankruptcy Court
• Western WA U.S. Bankruptcy Court	• Ninth Circuit Court of Appeals
• Eastern WA U.S. District Court	

**Bar admissions are currently inactive while Ann practices full-time as a mediator.*

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PUBLICATIONS

- ***The Case You've Already Won in Your Head***—Washington State Bar News, October 13, 2026
- ***Recording and Constructive Notice***, Chapter 6, 1 Washington Real Property Deskbook (Wash. St. Bar Ass'n, 5th ed. 2024)
- ***Washington Insurance Law Update***—King County Bar Association Bar Bulletin, December 2022
- ***Opening Offers in Negotiation***—JAMS ADR Insights, November 23, 2021
- ***Mediating (and Settling) Real Property Cases***—JAMS ADR Insights, July 23, 2021
- ***A Pot Committed (No, Not That Kind) Mindset and Why You Should Bet on Early Mediation***—The American Lawyer, November 1, 2020

SPEAKING ENGAGEMENTS

15 presentations to courts, bar associations, and professional organizations since 2020

2026

- **The Off Ramp | Using Mediation to End the Case**—Attorney General of Washington CLE, Recurring Issues in State Government; July 22, 2026
- **Breaking Impasses in Real Estate Mediations**—28th Northwest Dispute Resolution Conference, University of Washington School of Law & Washington State Bar Association; March 26–27, 2026

2025

- **In the Wild: Discussing Real-World Ethics Challenges in Mediation**—27th Northwest Dispute Resolution Conference, University of Washington School of Law & Washington State Bar Association; March 27, 2025
- **Preparing Your Client for Mediation**—Washington State Bar Association; February 5, 2025

2024

- **Navigating Mediation's Ethical Terrain**—26th Northwest Dispute Resolution Conference, University of Washington School of Law & Washington State Bar Association; March 22, 2024

2023

- **Effective Advocacy: Tips for Mediation and Trial**—CLE, JAMS & Washington State Bar Association; November 22, 2023
- **Mediation Ethics**—Thomas T. Glover Mediation Program Panel Mediators, U.S. Bankruptcy Court, Western District of Washington; June 22, 2023
- **Wait, What!? Ethics Rules Apply in Mediation?**—Multnomah Bar Association; May 2, 2023

2022

- **Ethical Consideration in Litigation and ADR and Ethics Update**—JAMS CLE; December 14, 2022
- **Effective Advocacy: Tips for Mediation, Arbitration and Trial**—King County Bar Association; November 2, 2022

2021

- **Title Insurance: Underwriting, Claims and Resolution**—JAMS CLE / Webinar; September 15, 2021
- **Mediating in the Pandemic**—34th Annual Northwest Bankruptcy Institute; April 22–23, 2021
- **Cannabis Legal and Industry Update**—JAMS CLE; January 14, 2021

2020

- **Tips and Techniques to Succeed at Virtual ADR**—JAMS CLE; April 30, 2020
- **Underneath the Hood: BK Mediation Nuts, Bolts, and a Few War Stories**—U.S. Bankruptcy Court, Western District of Washington, Thomas T. Glover Mediation Program; March 19, 2020

DISPUTE RESOLUTION TRAINING & CONTINUING EDUCATION

28 professional development programs completed since 2012

2026

- **28th Northwest Dispute Resolution Conference (Presenter and Attendee)**—University of Washington School of Law and Washington State Bar Association; March 26–27, 2026

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2025

- **58th Annual Pacific Coast Labor & Employment Law Conference (Planning Committee Member)**—King County Bar Association; April 24–25, 2025
- **27th Northwest Dispute Resolution Conference (Presenter and Attendee)**—University of Washington School of Law and Washington State Bar Association; 2025

2024

- **Advanced Mediation Training Retreat, Montréal, Québec**—National Academy of Distinguished Neutrals; August 15–17, 2024
- **IAM Spring Conference: Client-Centric Mediation—New Challenges, Perspectives, and Strategies**—International Academy of Mediators; May 30 – June 1, 2024
- **26th Northwest Dispute Resolution Conference (Presenter and Attendee)**—University of Washington School of Law and Washington State Bar Association; 2024
- **Tips and Tricks from Frequent Mediators**—U.S. Bankruptcy Court Thomas T. Glover Mediation Program CLE and Annual Meeting; 2024

2023

- **Advanced Mediation & Advocacy Skills Institute**—ABA Dispute Resolution Section; 2023

2022

- **Small Business Subchapter V Bankruptcy**—U.S. Bankruptcy Court Thomas T. Glover Mediation Program; 2022
- **Taking the Road Less Travelled in Your Mediation**—International Academy of Mediators; 2022
- **What They Really Want**—U.S. Bankruptcy Court Thomas T. Glover Mediation Program; 2022
- **Advanced Attorney-Mediator Training & Fall CLE Seminar**—Association of Attorney-Mediators; 2022
- **Society for Judgment and Decision Making**—Conference; 2022

2021

- **Advanced Mediation and Advocacy Skills Institute**—ABA Dispute Resolution Section; 2021
- **The Power of Mediation**—U.S. Bankruptcy Court; 2021
- **Society for Judgment and Decision Making**—Conference; 2021
- **Remote Mediation Before, During, and After (Hopefully!) the Pandemic: Lessons Applicable Even for Those Eccentrics Who Return to In-Person Mediation**—U.S. Bankruptcy Court; 2021

2019

- **Chasing Excellence in Mediation: Tactics, Strategies, and Dialogue with Attorney Advocates and Mediators**—Pepperdine University School of Law; 2019

2012 – 2018

- **24th Annual Dispute Resolution Conference**—University of Washington School of Law; 2018
- **Six Principles You Can Use for Successful Mediation**—Continuing Legal Education; 2017
- **Implicit Bias for Attorneys and Dispute Resolution Professionals**—Continuing Legal Education; 2017
- **23rd Annual Dispute Resolution Conference**—University of Washington School of Law; 2017
- **Mindfulness for Mediators Workshop**—Continuing Legal Education; 2016
- **Asking the Right Questions, a Guide for Mediators**—King County Bar Association; 2015
- **Reality Testing: Micro and Macro**—King County Bar Association; 2015
- **Mediator Bootcamp**—Pepperdine University School of Law; 2014
- **Strategic Negotiation Skills**—Pepperdine University School of Law; 2013
- **Mediating the Litigated Case**—Pepperdine University School of Law; 2012