

ANN T. MARSHALL

CONTACT

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EDUCATION

J.D. WITH HONORS
Florida State University College of
Law

A.B. PHILOSOPHY
University of Michigan

KEY SKILLS

Complex Risk Analysis
Creative Problem Solving
Dispute Resolution
Empathy
Mediation
Negotiation Strategy
Neutral Analysis

EXPERIENCE

Bankruptcy
Business/Commercial
Construction
Consumer Protection
Employment
Financial Services
Insurance
Professional Liability
Real Property
Title Insurance
Trust & Estate

PROFILE

Dispute resolution professional with 25+ years of litigation and 10+ years of mediator experience. Advanced mediation and negotiation training. From complex risk analysis to empathy, I bring versatility to my work as a neutral built on decades experience & problem solving.

EXPERIENCE

OWNER • JUNE 2024 – PRESENT

ANN T. MARSHALL MEDIATION • Seattle, WA

Trusted dispute resolution professional. Available nationwide for in-person mediations and adept at facilitating remote proceedings on Zoom. Practice areas and experience include Bankruptcy, Business/Commercial, Construction, Consumer Protection, Employment, Financial Services, Insurance, Professional Liability, Real Property, Title Insurance, and Trust & Estate.

NEUTRAL • JAN 2020 – JUNE 2024

JAMS • Seattle, WA

Joined JAMS to practice dispute resolution exclusively. With singular focus on dispute resolution, continued the growth and development of mediation practice serving as mediator primarily in commercial, litigated cases. Frequent speaker on negotiation, mediation, and ethics at numerous continuing legal education events.

MANAGING PARTNER PNW • JAN 2016 – DEC 2019

ANGLIN FLEWELLING & RASMUSSEN (nka Lagerlof), Seattle, WA

Led prior firm's litigation team to join the CA firm AFR, opening the firm's Pacific Northwest location, providing West Coast service to client base. Managed litigation in Washington, Oregon, Idaho, and Alaska. Represented a wide range of clients such as title insurance companies and their insureds in complex, multi-party real property cases, and a large spectrum of financial institutions. Clients included Fortune 100 companies, small businesses, and individuals. Continued serving as mediator alongside litigation practice.

RECOGNITION & MEMBERSHIPS

Bar Admissions (inactive):

Washington

Oregon

Western WA U.S. District Court

Western WA U.S. Bankruptcy Court

Eastern WA U.S. District Court

Eastern WA U.S. Bankruptcy Court

Oregon U.S. District Court

Oregon U.S. Bankruptcy Court

Ninth Circuit Court of Appeals

Member, National Academy of Distinguished Neutrals

Member, Society of Judgment and Decision Making

Past Chair Executive Committee & Current Panel Mediator, Thomas T. Glover Mediation Program, Western Washington U.S. Bankruptcy Court

Approved Mediator, Western Washington U.S. District Court, 39.1 Program

AV Preeminent Peer Review Rating, Martindale Hubbell

“Top Rated,” Super Lawyers

PUBLICATIONS

Author, 1 WASHINGTON REAL PROPERTY DESKBOOK CH. 6, Recording and Constructive Notice (Wash. St. Bar Assoc. 5th Ed. forthcoming 2024)

WASHINGTON INSURANCE LAW UPDATE

King County Bar Association Bar Bulletin, December 2022

OPENING OFFERS IN NEGOTIATION JAMS ADR Insights, November 23, 2021

SHAREHOLDER • AUG 1997 – JAN 2016

MARSHALL & WEIBEL, P.S. (fka Bishop & Lynch, P.S.), Seattle, WA

Joined the boutique Seattle law firm Bishop & Lynch and grew to be a trusted partner. Represented both plaintiffs and defendants in civil litigation in state and federal courts—from thorny discovery disputes to appellate practice. Managed teams and workplace issues. Acquired deep experience in real property, commercial finance, consumer lending, bankruptcy, and insurance. Represented parties including title insurance companies and their insureds in complex, multi-party litigation in a wide spectrum of real property matters. Represented both insurers and policyholders in coverage disputes under ALTA policies. Represented a variety of financial institutions in loan origination and servicing matters. In 2012, began mediating alongside litigation practice.

INTERN/ATTORNEY • 1993 – 1996

CRIMINAL DEFENSE, Charleston, SC & Seattle, WA

Criminal defense intern in Charleston, South Carolina and attorney in Port Orchard, Washington. Handled defense of misdemeanor and felony criminal charges. Gained substantial courtroom and trial experience.

DISPUTE RESOLUTION TRAINING & EDUCATION

2024 Advanced Mediation Training Retreat, Montréal, Québec
The National Academy of Distinguished Neutrals

2024 IAM Spring Conference May 30 – June 1, 2024
International Academy of Mediators
Client-Centric Mediation: New Challenges, Perspectives, and Strategies

26th Northwest Dispute Resolution Conference
UW School of Law and WSBA, 2024

Tips and Tricks from Frequent Mediators
U.S. Bankruptcy Court Thomas T. Glover Mediation Program CLE and Annual Meeting, 2024

Advanced Mediation & Advocacy Skills Institute
ABA Dispute Resolution Section, 2023

Small Business Subchapter V Bankruptcy
U.S. Bankruptcy Court Thomas T. Glover Mediation Program, 2022

**MEDIATING (AND SETTLING) REAL
PROPERTY CASES**

JAMS ADR Insights, July 23, 2021

**A POT COMMITTED (NO, NOT THAT
KIND) MINDSET AND WHY YOU
SHOULD BET ON EARLY MEDIATION**

The American Lawyer, November 1,
2020

SPEAKING PRESENTATIONS

**NAVIGATING MEDIATION'S ETHICAL
TERRAIN**

26th Northwest Dispute Resolution
Conference; Washington School of
Law and WSBA
March 22, 2024

**EFFECTIVE ADVOCACY: TIPS FOR
MEDIATION AND TRIAL**

CLE JAMS and WSBA
November 22, 2023

MEDIATION ETHICS

Thomas T. Glover Mediation
Program Panel Mediators for the
U.S. Bankruptcy Court, Western
District of Washington
June 22, 2023

**WAIT, WHAT!? ETHICS RULES
APPLY IN MEDIATION?**

Multnomah Bar Association
May 2, 2023

**ETHICAL CONSIDERATION IN
LITIGATION AND ADR AND ETHICS
UPDATE**

JAMS CLE
December 14, 2022

**EFFECTIVE ADVOCACY: TIPS FOR
MEDIATION, ARBITRATION AND
TRIAL**

King County Bar Association
November 2, 2022

**TITLE INSURANCE:
UNDERWRITING, CLAIMS AND
RESOLUTION**

JAMS CLE/webinar
September 15, 2021

Taking the Road Less Travelled in Your Mediation

International Academy of Mediators, 2022

What They Really Want

U.S. Bankruptcy Court Thomas T. Glover Mediation Program, 2022

Advanced Attorney-Mediator Training & Fall CLE Seminar

Association of Attorney-Mediator, 2022

Society for Judgment and Decision Making

Conference, 2022

Advanced Mediation and Advocacy Skills Institute

ABA Dispute Resolution Section, 2021

The Power of Mediation

U.S. Bankruptcy Court, 2021

Society for Judgment and Decision Making

Conference, 2021

**Remote Mediation Before, During, and After (hopefully!) the
Pandemic: Lessons Applicable Even for Those Eccentrics Who
Return to In Person Mediation**

U.S. Bankruptcy Court, 2021

**Chasing Excellence in Mediation: Tactics, Strategies and
Dialogue With Attorney Advocates and Mediators**

Pepperdine University School of Law, 2019

24th Annual Dispute Resolution Conference

University of Washington School of Law, 2018

Six Principles You Can Use for Successful Mediation

2017

Implicit Bias for Attorneys and Dispute Resolution Professionals

2017

23rd Annual Dispute Resolution Conference

University of Washington School of Law, 2017

Mindfulness for Mediators Workshop

2016

Asking the Right Questions, a Guide for Mediators

King County Bar Association, 2015

Reality Testing: Micro and Macro

King County Bar Association, 2015

Mediator Bootcamp

Pepperdine University School of Law, 2014

MEDIATING IN THE PANDEMIC

34th Annual Northwest
Bankruptcy Institute
April 22-23, 2021

**CANNABIS LEGAL AND INDUSTRY
UPDATE**

JAMS CLE
January 14, 2021

**TIPS AND TECHNIQUES TO
SUCCEED AT VIRTUAL ADR**

JAMS CLE
April 30, 2020

**UNDERNEATH THE HOOD: BK
MEDIATION NUTS BOLTS AND A FEW
WAR STORIES**

U.S. Bankruptcy Court, Western
District of Washington, Thomas T.
Glover Mediation Program
March 19, 2020

Strategic Negotiation Skills

Pepperdine University School of Law, 2013

Mediating the Litigated Case

Pepperdine University School of Law, 2012
